



James M. Grossett
Sr. Vice President, Human Resources

Agrium Inc.
13131 Lake Fraser Drive SE
Calgary, Alberta
Canada T2J 7E8
Phone: (403) 225-7244
Fax: (403) 225-7628

March 5, 2013

Mr. Hugh Wagner, General Secretary
Grain and General Services Union
2334 McIntyre Street
Regina SK S4P 2S2

Dear Mr. Hugh:

RE: ACQUISITION OF CERTAIN VITERRA OPERATIONS

Thank you for your letter to Mike Wilson dated February 12, 2013. You have raised many important items which Agrium agrees need to be properly addressed.

Like the GSU, Agrium is also waiting for a substantial amount of information from Viterra, including important information with regards to the employees that will be joining our team. While we are currently unaware as to when we will be receiving that information, I can assure you that we will review and assess that information once it is provided. After that review and assessment is complete, we will be in a position to better address the items raised in your letter.

Agrium is looking forward to a positive and productive relationship with the GSU. We are committed to working cooperatively and collaboratively with the GSU to ensure a smooth transition of Viterra employees joining the Agrium family. Agrium will take the steps required to fulfill its lawful obligations, including those set out in any applicable labour relations law.

I have copied Kent McDaniel who heads up Human Resources for Agrium's Retail business. Kent is located in Loveland, Colorado which serves as the corporate office for this business. As either Kent or a member of his team will be your main point of contact in the future, I would suggest you may want to direct any further inquiries/communication directly to his office.



His contact details are as follows:

Crop Production Services (CPS)
3005 Rocky Mountain Avenue
Loveland, Colorado 80538
USA

Phone: 970-685-3613
Email: kent.mcdaniel@cpsagu.com

Thank you again for your letter. Agrium looks forward to working with you and the GSU team in the future.

Sincerely,



James M. Grossett

JMG:jmt

cc: Kent McDaniel, Senior Director, Human Resources, CPS