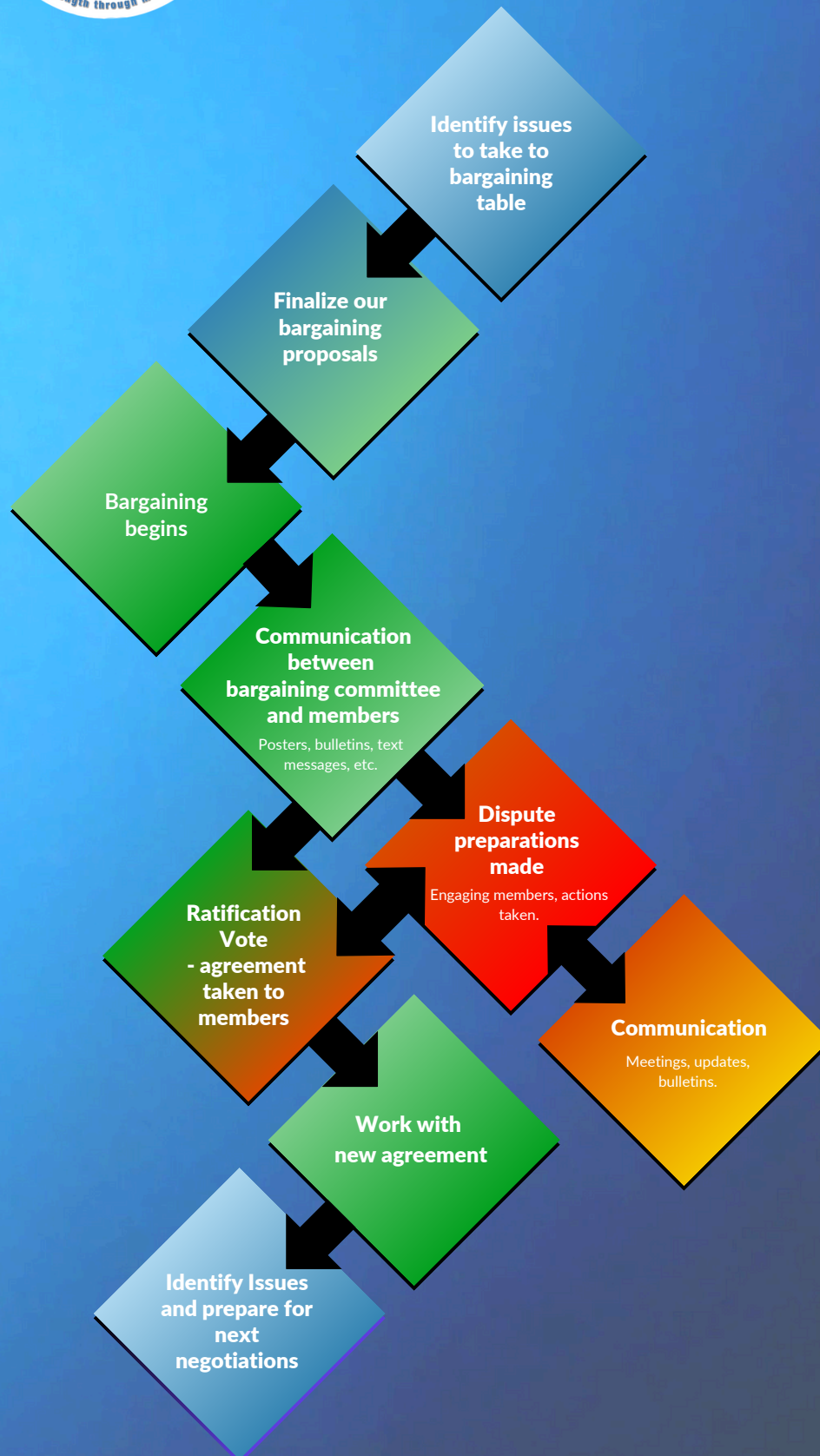




SIMPLE BARGAINING FLOWCHART





SIMPLE NEGOTIATIONS FLOWCHART

